



Training Calendar May 2012



Prudential

Towne Realty

Mon	Tue	Wed	Thu	Fri
	<p>1 9:30: Agent Control— NNews Content Manager 11: Social Media Series— Hampton Utilizing Twitter in Real Estate 1-2 or 2:30-3:30: Zip Forms Training- VPAR Hampton (2 classes to choose from)</p>	<p>2</p>	<p>3 9:30: Agent Control— HView Content Manager 1: Social Media Series— WBurg Utilizing Twitter in Real Estate</p>	<p>4 9:30: Agent Control— Shore Dr Content Manager 1-3: Social Media: The Cherry on Top- Towne Hall Ches. - 2HRS CE/PL *PENDING*</p>
<p>7 9:30: Agent Control— WBurg OPEN LAB- Bring Laptop & Questions!</p>	<p>8 9:30: Agent Control— NNews OPEN LAB- Bring Laptop & Questions! 11: Social Media Series— Hampton Utilizing Blogs in Real Estate</p>	<p>9</p>	<p>10 9:30: Agent Control— HView OPEN LAB- Bring Laptop & Questions!</p>	<p>11 9:30: Agent Control— Shore Dr OPEN LAB- Bring Laptop & Questions!</p>
<p>14 10:3: PTR Orientation @ HView</p>	<p>15 Success Center @ HView 9:30: Financing Mortgages-3HRS CE/PL 1-3: Business Planning- 2HRS CE/PL 9:30: Agent Control— NNews OPEN LAB- Bring Laptop & Questions! 11: Social Media Series— Hampton Utilizing Facebook in Real Estate</p>	<p>16 Success Center @ HView 9:30-12:30: Listings-CMA-3HRS CE/PL 1-4: Listing Presentation-3HRS CE/PL 9: Top10 PREA Tools— HView 1HR CE/PL *PENDING*</p>	<p>17 Success Center @ HView 9:30-12:30: Buyer Counseling-3HRS CE/PL 1-4: Sales Contracts - 3HRS CE/PL</p>	<p>18 Success Center @ HView 9:30-12: PTR Technology 1-3: Open Houses -2HRS CE/PL</p>
<p>21 9:30: Agent Control—WBurg Listing Manager</p>	<p>22 9:30: Agent Control—NNews Listing Manager 11: Social Media Series— Hampton Utilizing Linked-In in Real Estate</p>	<p>23</p>	<p>24 9:30: Agent Control—HView Listing Manager</p>	<p>25 9:30: Agent Control—Shore Dr Listing Manager</p>
<p>28 9:30: AgentControl—WBurg Contacts and Drip Campaigns</p>	<p>29 9:30: AgentControl—NNews Contacts and Drip Campaigns 11: Social Media Series— Hampton Utilizing YouTube in Real Estate</p>	<p>30</p>	<p>31 9:30: AgentControl—HView Contacts and Drip Campaigns</p>	

Prudential Towne Realty Training Contacts and Locations - [Tim Vohar, Training Director](#), [Kristen Fredricks, Trainer](#), [Katy Rountree, Training Administrator](#)
 Williamsburg - [4135 Ironbound Road, Williamsburg, 23188](#)
 Newport News - [11844 Rock Landing Drive, N. News 23606](#)
 Shore Dr - [2301 Urchin Road, Virginia Beach, 23451](#)
 Hampton - [2306 Cunningham Dr, Hampton 23666](#)
 Beach - [600 22nd Street, Virginia Beach, 23451](#)
 Harbour View - [5806 Harbour View Blvd, Suffolk, 23435](#)
 Towne U. - [7007 Harbour View Blvd, Suffolk, 23435](#)
 Chesapeake - [137 Mt.Pleasant Road, Chesapeake, 23322](#)

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